Tasks Unlimited, Inc.

Minneapolis, Minnesota

Consolidated Financial Statements Auditor's Report For the Years Ended December 31, 2019 and 2018



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Independent Auditor's Report

Board of Directors Tasks Unlimited, Inc. Minneapolis, Minnesota

We have audited the accompanying consolidated financial statements of Tasks Unlimited, Inc., which comprise the balance sheets as of December 31, 2019 and 2018, and the related statements of activities and changes in net assets, functional expense, and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of consolidated financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards* issued by the Comptroller General of the United States. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the consolidated financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Tasks Unlimited, Inc. as of December 31, 2019 and 2018, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Capete Gut and Asit. It.

Minneapolis, Minnesota June 1, 2020 **Certified Public Accountants**

TASKS UNLIMITED, INC. CONSOLIDATED STATEMENTS OF ACTIVITIES AND CHANGES IN NET ASSETS FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018

		2019			2018	
	Without Donor	With Donor		Without Donor	With Donor	
Support and Revenue:	Restrictions	Restrictions	Total	Restrictions	Restrictions	Total
Contributions	\$ 515,425	\$ -	\$ 515,425	\$ 245,563	\$ 15,000	\$ 260,563
In-kind Contributions	189,523	-	189,523	223,312	-	223,312
Governmental Grants and Contracts	1,646,827	-	1,646,827	1,186,396	-	1,186,396
Employment Revenue	5,471,904	-	5,471,904	5,312,783	-	5,312,783
Program Service Fees	1,635,401	-	1,635,401	1,537,173	-	1,537,173
Client Service Fees	1,571,203	-	1,571,203	1,838,398	-	1,838,398
Investment Income	46,478	-	46,478	7,985	-	7,985
Other Income	86,035	-	86,035	48,791	-	48,791
Net Assets Released from Restrictions:						
Satisfaction of Program Restrictions	15,000	(15,000)		12,083	(12,083)	
Total Support and Revenue	11,177,796	(15,000)	11,162,796	10,412,484	2,917	10,415,401
Expense:						
Program Services:						
Mental Health	1,672,603	-	1,672,603	1,830,128	-	1,830,128
Training Center	707,600	-	707,600	620,827	-	620,827
Lodge Program	886,876	-	886,876	1,044,874	-	1,044,874
Vocational Rehabilitation	5,829,188	-	5,829,188	5,527,576	-	5,527,576
Oakwood Residence	-	-	-	9,312	-	9,312
Total Program Services	9,096,267	-	9,096,267	9,032,717	-	9,032,717
Support Services:						
Management and General	1,161,817	-	1,161,817	1,111,972	-	1,111,972
Fundraising	211,760	-	211,760	164,998	-	164,998
Total Support Services	1,373,577	-	1,373,577	1,276,970	-	1,276,970
Total Expense	10,469,844	-	10,469,844	10,309,687	-	10,309,687
Change in Net Assets From Operations	707,952	(15,000)	692,952	102,797	2,917	105,714
Other Changes in Net Assets:						
Gain on Sale of Building				758,942		758,942
Change in Net Assets	707,952	(15,000)	692,952	861,739	2,917	864,656
Net Assets - Beginning of Year	5,693,389	15,000	5,708,389	4,831,650	12,083	4,843,733
Net Assets - End of Year	\$ 6,401,341	\$ -	\$ 6,401,341	\$ 5,693,389	\$ 15,000	\$ 5,708,389

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

TASKS UNLIMITED, INC. CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSE FOR THE YEAR ENDED DECEMBER 31, 2019 WITH COMPARATIVE TOTALS FOR 2018

					2019					2018
			Program Service	es		S	upport Service	S		
				Vocational	Total			Total	Total	Total
	Mental	Training	Lodge	Rehabil-	Program	Management	Fund-	Support	All	All
	Health	Center	Program	itation	Services	& General	raising	Services	Services	Services
Salary	\$ 1,156,728	\$ 520,201	\$ 162,587	\$ 3,698,034	\$ 5,537,550	\$ 651,319	\$ 188,977	\$ 840,296	\$ 6,377,846	\$ 6,054,143
Payroll Taxes	85,766	38,670	13,520	280,515	418,471	59,044	2,821	61,865	480,336	454,917
Benefits	169,791	68,926	27,392	1,008,009	1,274,118	103,880	2,332	106,212	1,380,330	1,230,578
Total Personnel Costs	1,412,285	627,797	203,499	4,986,558	7,230,139	814,243	194,130	1,008,373	8,238,512	7,739,638
Contract Expenses	452	72	4,195	427,430	432,149	146	-	146	432,295	328,040
Building Maintenance										
and Security	43	15	64,639	203,620	268,317	80	-	80	268,397	360,639
Miscellaneous Expenses	66,741	34,139	10,430	18,075	129,385	62,139	8,172	70,311	199,696	334,088
Utilities	16,392	20,709	84,709	31,212	153,022	37,635	-	37,635	190,657	188,471
Interest Expense	-	-	175,906	-	175,906	-	-	-	175,906	212,195
Professional Fees										
and Contracts	42,428	2,649	6,188	33,725	84,990	76,388	3,255	79,643	164,633	247,877
Transportation	74,859	5,510	9,025	39,953	129,347	3,798	664	4,462	133,809	157,069
Equipment Expense	2,181	-	14,045	32,057	48,283	83,826	716	84,542	132,825	158,855
Insurance Expense	3,132	1,220	39,162	9,772	53,286	18,394	-	18,394	71,680	73,616
Office Supplies	9,514	4,243	236	2,764	16,757	15,118	78	15,196	31,953	61,949
Printing	475	197	44	618	1,334	-	4,422	4,422	5,756	10,861
Occupancy	-	-	-	-	-	-	-	-	-	3,918
Depreciation	44,101	11,049	274,798	43,404	373,352	50,050	323	50,373	423,725	432,471
Total Expense	\$ 1,672,603	\$ 707,600	\$ 886,876	\$ 5,829,188	\$ 9,096,267	\$ 1,161,817	\$ 211,760	\$ 1,373,577	\$ 10,469,844	\$ 10,309,687

The accompanying Notes to Consolidated Financial Statements are an integral part of this statement.

EXHIBIT B

TASKS UNLIMITED, INC. CONSOLIDATED STATEMENT OF FUNCTIONAL EXPENSE FOR THE YEAR ENDED DECEMBER 31, 2018

	Program Services					S				
	Mental Health	Training Center	Lodge Program	Vocational Rehabil- itation	Oakwood Residence	Total Program Services	Management & General	Fund- raising	Total Support Services	Total All Services
Salary Payroll Taxes Benefits Total Personnel Costs	\$ 1,189,697 96,043 150,348 1,436,088	\$ 416,995 26,126 49,383 492,504	\$ 212,303 16,195 26,542 255,040	\$ 3,508,864 251,928 937,585 4,698,377	\$ 2,665 382 313 3,360	\$ 5,330,524 390,674 1,164,171 6,885,369	\$ 605,628 52,514 53,530 711,672	\$ 117,991 11,729 12,877 142,597	\$ 723,619 64,243 66,407 854,269	\$ 6,054,143 454,917 1,230,578 7,739,638
Contract Expenses Building Maintenance	34	-	327	327,679	-	328,040	-	-	-	328,040
and Security	110	47	67,403	292,999	-	360,559	80	-	80	360,639
Miscellaneous Expenses	110,471	58,786	72,061	7,760	3,599	252,677	74,238	7,173	81,411	334,088
Utilities	19,076	21,732	84,416	27,105	718	153,047	35,424	-	35,424	188,471
Interest Expense Professional Fees	-	-	212,195	-	-	212,195	-	-	-	212,195
and Contracts	96,332	15,318	13,934	45,366	611	171,561	71,108	5,208	76,316	247,877
Transportation	98,621	6,712	16,134	32,585	964	155,016	1,389	664	2,053	157,069
Equipment Expense	1,898	1,455	9,046	1,503	-	13,902	144,656	297	144,953	158,855
Insurance Expense	576	40	26,874	23,303	60	50,853	22,763	-	22,763	73,616
Office Supplies	8,241	6,176	174	36,187	-	50,778	10,840	331	11,171	61,949
Printing	515	124	-	769	-	1,408	1,048	8,405	9,453	10,861
Occupancy	505	505	2,908	-	-	3,918	-	-	-	3,918
Depreciation	57,661	17,428	284,362	33,943		393,394	38,754	323	39,077	432,471
Total Expense	\$ 1,830,128	\$ 620,827	\$ 1,044,874	\$ 5,527,576	\$ 9,312	\$ 9,032,717	\$ 1,111,972	\$ 164,998	\$ 1,276,970	\$ 10,309,687

The accompanying Notes to Consolidated Financial Statements are an integral part of this statement.

TASKS UNLIMITED, INC. CONSOLIDATED BALANCE SHEETS DECEMBER 31, 2019 AND 2018

		2019	2018		
ASSETS					
Current Assets:					
Cash	\$	2,452,054	\$	3,038,110	
Accounts Receivable		1,037,047	·	823,816	
Investments		2,057,305		1,028,374	
Prepaid Expenses		167,342		212,059	
Total Current Assets		5,713,748		5,102,359	
Land, Buildings and Equipment - Net		4,981,826		5,004,658	
TOTAL ASSETS	\$:	10,695,574	\$	10,107,017	
LIABILITIES AND NET ASSETS					
Current Liabilities:					
Accounts Payable	\$	78,507	\$	111,799	
Accrued Expenses		809,335	·	656,938	
Notes Payable		238,000		223,500	
Total Current Liabilities		1,125,842		992,237	
Notes Payable		3,168,391		3,406,391	
Total Liabilities		4,294,233		4,398,628	
Net Assets:					
Without Donor Restrictions		6,401,341		5,693,389	
With Donor Restrictions		-		15,000	
Total Net Assets		6,401,341		5,708,389	
TOTAL LIABILITIES AND NET ASSETS	\$ 2	10,695,574	\$	10,107,017	

The accompanying Notes to Consolidated Financial Statements are an integral part of these statements.

TASKS UNLIMITED, INC. CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2019 AND 2018

		2019		2018
Increase (Decrease) in Cash				
Cash Flows from Operating Activities:				
Change in Net Assets	\$	692,952	\$	864,656
Adjustments to Reconcile Change in Net Assets to Net	+	00_,00_	Ŧ	001,000
Net Cash Provided by Operating Activities:				
Depreciation		423,725		432,471
Unrealized (Gain) Loss on Investments		(10,424)		5,561
Contributed Securities		(6,585)		(939)
(Gain) Loss on sale of Land, Buildings and Equipment		(0,505)		(758,942)
Loan Forgiveness		(223,500)		-
Increases (Decreases) in Current Liabilities:		(220)000)		
Accounts Payable		(33,292)		(4,038)
Accrued Expenses		152,397		(10,568)
Decreases (Increases) in Current Assets:		102,007		(10)000)
Accounts Receivable		(213,231)		313,462
Prepaid Expenses		44,717		(20,922)
Net Cash Provided by Operating Activities		826,759		820,741
Net cash howaca by operating networked		020,733		020,741
Cash Flows from Investing Activities:				
Purchases of Land, Buildings and Equipment		(400,893)		(358,547)
Proceeds from Sale of Land, Buildings and Equipment		-		1,200,000
Proceeds from Sale/Redemption of Investments		5,949,694		964,748
Purchase of Investments		(6,961,616)		(1,477,163)
Net Cash Provided (Used) by Investing Activities		(1,412,815)		329,038
Cash Flows from Financing Activities:				
Payments on Notes Payable		-		(703,000)
Net Cash (Used) by Financing Activities		-		(703,000)
Net Increase (Decrease) in Cash		(586,056)		446,779
Cash - Beginning of Year		3,038,110		2,591,331
Cash - End of Year	Ş	2,452,054	Ş	3,038,110

1. <u>Summary of Significant Accounting Policies</u>

Basis of Consolidation

The consolidated financial statements of Tasks Unlimited, Inc. (Tasks Unlimited) include the accounts of Tasks Unlimited Training Center, Tasks Unlimited Lodges, Tasks Unlimited Building Services, Tasks Unlimited Mental Health Services, Oakwood Residence, Inc., and Oakwood Lodge, Inc. Significant intercompany transactions have been eliminated. The Board of Directors of Tasks Unlimited controls each of the related corporations, except Oakwood Lodge, Inc., with its ability to select a majority of the members of the boards of directors of each corporation.

Organizational Purpose

The purpose of Tasks Unlimited is to assist adult residents of Minnesota who have severe and persistent mental illness, which impairs their ability to secure or maintain employment or to live independently. The goal is to enhance their adaptation to their illness and assist them in maximizing self-sufficiency, productivity and self-esteem. Tasks Unlimited seeks to fulfill this purpose by providing an array of integrated programs featuring vocational services. Tasks Unlimited is organized as a parent corporation and six subsidiary corporations, each with a specific pragmatic function designed to complement each other.

<u>Tasks Unlimited, Inc.</u> is the parent corporation that provides administrative, management, and staffing services for each of the subsidiary corporations on a contractual basis. It also has the responsibility for fundraising and development.

<u>Tasks Unlimited Training Center</u> is an entry point to the system of care by providing evaluation, screening, training and rehabilitation services. The Training Center prepares people for the Lodge Program or other community options. The residential component is licensed as a Rule 36-Fairweather variance intensive residential treatment program by the Department of Human Services, and as a boarding and lodging facility by the City of St. Louis Park.

<u>Tasks</u> <u>Unlimited</u> <u>Lodges</u> is a property management and leasing corporation that owns and maintains the buildings used for the lodge program and for administrative services.

<u>Tasks Unlimited Building Services</u> employs and provides vocational services to all clients in the Tasks Unlimited continuum of care under contract to the Minnesota Department of Rehabilitation Services. Vocational services are nationally accredited by the Commission on Accreditation of Rehabilitation Facilities (CARF).

<u>Tasks Unlimited Mental Health Services</u> provides an array of psychological and mental health services including supportive counseling, financial planning, case management, information and referral, psychiatric consultation and medication monitoring, and recreation and leisure activities to Lodge residents and nonresidential JOB\$ clients under contracts with Hennepin, Ramsey, Anoka and Dakota counties.

1. <u>Summary of Significant Accounting Policies (continued)</u>

<u>Oakwood Residence, Inc.</u> provides therapeutic and educational services to mothers with mental illness designed to improve basic and social functioning to allow them to be reunited with their children in a safe, stable environment conducive to a healthy relationship between mother and child. The organization was dissolved on September 3, 2019.

<u>Oakwood Lodge, Inc.</u> is a property management and leasing corporation that owns and maintains the building used for the family community support program. The organization was dissolved on September 3, 2019.

Fund Accounting

In order to observe the limitation and restrictions placed on resources available to Tasks Unlimited, the accounts are maintained in accordance with the principles of fund accounting. This is the procedure whereby resources are classified for accounting and reporting purposes into net asset groupings established according to their nature and purpose. A description of the net asset grouping is as follows:

<u>Without Donor Restrictions</u> – Net assets that are not restricted by donor-imposed stipulations. These net assets include both board designated and undesignated amounts. Land, buildings and equipment are reported as net assets without donor restrictions.

<u>With Donor Restrictions</u>— The part of the net assets of Tasks Unlimited resulting from contributions and other inflows of assets whose use is limited by donor-imposed stipulations that either expire by the passage of time or can be fulfilled and removed by actions pursuant to those stipulations.

Investments

Tasks Unlimited carries its investments at fair value.

Land, Buildings and Equipment

All major expenditures for land, buildings and equipment over \$1,000 are capitalized at cost. Contributed land, buildings and equipment are recorded at fair market value at the date of donation. Depreciation of buildings and equipment is provided through the use of the straight-line method using estimated useful lives of individual assets.

Accounts Receivable and Doubtful Accounts

Receivables are recorded at amounts billed and are generally due when billed. Amounts outstanding for more than 30 days are considered delinquent. Accounts receivable are generally uncollateralized and Tasks Unlimited does not charge interest on accounts receivable balances. Tasks Unlimited reviews accounts receivable balances on a periodic basis and writes off delinquent receivables when they are considered uncollectible. Tasks Unlimited provides an allowance for doubtful accounts based on historical experience and management's evaluation of outstanding accounts receivable at the end of each year. The allowance for doubtful accounts was \$50,000 at both December 31, 2019 and 2018.

1. <u>Summary of Significant Accounting Policies (continued)</u>

Contributions

Contributions are recorded in the period when received or pledged. If donor-imposed restrictions accompany the contribution, the amount is recorded with donor restrictions until the donor-imposed restrictions expire or are fulfilled. Net assets with donor restrictions are reclassified to net assets without donor restrictions in the period donor-imposed restrictions expire or are fulfilled, and are reported in the Statements of Activities under the Support and Revenue Category – Net Assets Released from Restrictions, except when the receipt and expiration occur in the same period, in which case the contribution is shown as without donor restrictions.

Promises-To-Give (Pledges Receivable)

Unconditional promises-to-give are recognized in the period the promises are made. Conditional promises-to-give are recognized when the conditions on which they depend are substantially met, that is, when the conditional promise becomes unconditional.

Government Grants and Contracts

Government grants and contract funds are recorded as revenue when earned. Revenue is earned when eligible expenditures, as defined in each grant or contract, are made. Funds received but not yet earned are shown as refundable advances. Expenditures under government contracts are subject to review by the granting authority. To the extent, if any, that such a review reduces expenditures allowable under these contracts, Tasks Unlimited will record such disallowance at the time the final assessment is made.

Client Medical Services and Medical Assistance Fees

Client medical services and assistance fees are recorded at standard hourly rates. When the services are rendered, discounts are recorded to reduce standard fees to those negotiated with third-party payors and medical assistance. Accordingly, accounts receivable are recorded net of these discounts.

Functional Allocation of Expense

Expenses are recorded in functional categories when incurred. In certain cases, allocations between categories must be made. When allocations are made, the basis for the allocation is as follows:

Salaries and related expenseAllocated based on actual FTE's. Other expenseAllocated based on best estimates of management.

1. <u>Summary of Significant Accounting Policies (continued)</u>

Income Tax

Tasks Unlimited and the consolidated organizations have tax-exempt status under Section 501(c)(3) of the Internal Revenue Code and has adopted *Accounting for Uncertainty in Income Taxes*, ASC 740-10. Tasks Unlimited's policy is to evaluate uncertain tax positions, at least annually, for the potential for income tax exposure from unrelated business income or from loss of nonprofit status. Tasks Unlimited continues to operate consistent with its original exemption application and each year takes the necessary actions to maintain its exempt status. Each consolidated organization has been classified as an organization that is not a private foundation under the Internal Revenue Code and charitable contributions by donors are tax deductible. In compliance with its exempt status, Tasks Unlimited annually files a Return of Organization Exempt From Income Tax (Form 990) for each organization.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

New Accounting Pronouncement

Tasks Unlimited has adopted Accounting Standards Update (ASU) No. 2018-08, *Not-for-Profit Entities: Clarifying the Scope and the Accounting Guidance for Contributions Received and Contributions Made (Topic 605)* as management believes the standards improve the usefulness and understandability of the Tasks Unlimited's financial reporting.

Tasks Unlimited has also adopted ASU No. 2014-09, *Revenue from Contracts with Customers (Topic 606),* as amended. Analysis of various provisions of this standard resulted in no significant changes in the way Tasks unlimited recognizes revenue, and therefore no changes to the previously issued audited financial statements were required on a retrospective basis. The presentation and disclosures of revenue have been enhanced in accordance with the standard.

The ASU's have been applied retrospectively for the periods ended December 31, 2019 and 2018, as required.

Subsequent Events

Tasks Unlimited has evaluated the effect that subsequent events would have on the financial statements through June 1, 2020, which is the date financial statements were available to be issued.

The COVID-19 outbreak in the United States has caused business disruption through both mandated and voluntary closing of organizations. While the disruption is currently expected to be temporary, there is considerable uncertainty around its duration. Therefore, Tasks Unlimited expects this matter to negatively impact its operating results, but reasonable estimates cannot be made at this time.

2. **Financial Instruments**

Significant Concentrations of Credit Risk

Tasks Unlimited provides services primarily within the Twin Cities area. The amounts due for services provided are substantially from local businesses, individuals and governmental units.

Concentrations of Credit Risk Arising from Cash Deposits in Excess of Insured Limits

At December 31, 2019 and 2018, Tasks Unlimited maintained bank account balances in excess of insured amounts.

3. Land, Buildings and Equipment

A summary of land, buildings and equipment was as follows as of:

	Decem	Estimated	
	2019	2018	<u>Useful Lives</u>
Land	\$ 894,100	\$ 842,100	
Buildings and Improvements	7,474,784	6,889,718	5-27.5 years
Equipment and Furnishings	1,838,348	1,603,859	3-5 years
Vehicles	472,911	585,688	5-7 years
Building Improvements in Progress	112,886	591,946	
	10,793,029	10,513,311	
Less Accumulated Depreciation	5,811,203	5,508,653	
	<u>\$ 4,981,826</u>	<u>\$ 5,004,658</u>	

Depreciation expense of \$423,725 and \$432,471 was recorded for the years ended December 31, 2019 and 2018, respectively.

4. Liquidity and Availability

The following represents Tasks Unlimited's financial assets as of:

	Decem	ber 31,
	2019	2018
Financial Assets		
Cash	\$ 2,452,054	\$ 3,038,110
Accounts Receivable	1,037,047	<u>823,816</u>
Total Financial Assets	3,489,101	3,861,926
Less amounts not available for general expenditures within one year – Donor Restricted for Capital Improvements		15,000
Financial assets available for general expenditures Within one year	<u>\$ 3,489,101</u>	<u>\$ 3,846,926</u>

4. Liquidity and Availability (continued)

Net assets with donor restrictions are removed from financial assets available for general expenditures within one year if it is likely that the restriction will not be satisfied during normal operations in the following year.

As part of their liquidity plan, Tasks Unlimited has a policy to structure its financial assets to be available as its general expenditures, liabilities and other obligations come due. They also maintain an investment portfolio to get a higher return on excess cash. If needed, Tasks Unlimited has a \$1M line-of-credit available to aid in liquidity.

5. Investments

Tasks Unlimited held the following investments as of:

	December 31,								
	20	19	2018						
	Cost	Fair Value	Cost	Fair Value					
Marketable Equity Securities	\$-	\$-	\$ 1,616	\$ 1,910					
Certificates of Deposit	1,818,716	1,823,283	599,237	592,826					
Mutual Funds	78,280	78,939	180,110	179,586					
Marketable Debt Securities	154,119	155,083	253,588	254,052					
	<u>\$ 2,051,115</u>	<u>\$ 2,057,305</u>	<u>\$ 1,034,551</u>	<u>\$ 1,028,374</u>					

Investment income included the following as of:

		December 31,				
		2019		2018		
Realized and Unrealized Gains (Losses)	\$	16,569	\$	(5 <i>,</i> 552)		
Interest and Dividend Income		29,909		13,537		
Total	<u>\$</u>	46,478	\$	7,985		

6. Fair Value

Tasks Unlimited adopted Financial Accounting Standards Board Accounting Standards Codification Topic 820 Fair Value Measurements and Disclosures ("ASC 820"). In accordance with ASC 820, "fair value" is defined as the price that an organization would receive upon selling an investment in an orderly transaction to an independent buyer in the principal or most advantageous market for the investment. Various inputs are used in determining the value of investments. ASC 820 established a three-tier hierarchy of inputs to establish a classification of fair value measurements for disclosure purposes.

The three-tier hierarchy of inputs is summarized in the three broad levels listed below:

- Level 1 Quoted prices in active markets for identical investments.
- Level 2 Other significant observable inputs (including quoted prices for similar investments, interest rates, prepayment speeds, credit risk, etc.)
- Level 3 Significant unobservable inputs.

6. <u>Fair Value (continued)</u>

The following is a summary of the inputs used to determine the fair value of the investments at December 31:

	2019								
Certificates of Deposit Mutual Funds Marketable Debt Securities Total	Level 1 \$ 1,823,283 78,939 155,083 \$ 2,057,305	<u>Level 2</u> \$ - - <u>-</u> <u>\$ -</u>	<u>Level 3</u> \$ - - <u>-</u> <u>\$ -</u>	<u>Total</u> \$ 1,823,283 78,939 <u>155,083</u> <u>\$ 2,057,305</u>					
			2018						
Marketable Equity Securities Certificates of Deposit Mutual Funds Marketable Debt Securities Total	Level 1 \$ 1,910 592,826 179,586 254,052 \$ 1,028,374	<u>Level 2</u> \$ - - <u>-</u> \$ -	<u>Level 3</u> \$ - - - \$ -	<u>Total</u> \$ 1,910 592,826 179,586 <u>254,052</u> \$ 1,028,374					

7. <u>Notes Payable</u>

The breakdown of notes payable was as follows as of:

The breakdown of hotes payable was as follo	December 31.								
	2019					2018			
		rrent rtion		ong-term Portion	-	Current Portion		ong-term Portion	
No interest mortgage payable to Hennepin County Housing Community Works and Transit in October 2024 - HUD Program. Secured by land and building at 8032-34 Portland Avenue South, Bloomington.	\$	-	\$	127,000	\$	-	\$	127,000	
No interest mortgage payable to Hennepin County Housing Community Works and Transit in March 2024 - HUD Program. Secured by land and building at 6733 Lyndale Avenue, Richfield.		-		101,430		-		101,430	

7. Notes Payable (continued) December 31, 2019 2018 Current Current Long-term Long-term Portion Portion Portion Portion Accrued HUD fees payable March 2024. 8.102 8.102 No interest mortgage payable to Hennepin **County Housing Community Works and** Transit in November 2023 – HUD Program. Secured by land and building at 7915 Stevens Avenue South, Bloomington. 110,000 110,000 No interest mortgage payable to Hennepin County Housing Community Works and Transit in June 2025 – HUD Program. Secured by land and building at 4029 Utica Avenue, St. Louis Park. 224,500 224,500 No interest mortgage payable to Hennepin **County Housing Community Works and** Transit in February 2027 – HUD Program. Secured by land and building at 3370-3374 Lilac Drive, Golden Valley. 200,000 200,000 No interest mortgage payable to Hennepin **County Housing Community Works and Transit** in July 2028 – HUD Program – when the remaining balance becomes due. Secured by land and building at 6312-14 France Avenue South, Edina. 150,000 150,000 No interest mortgage payable to Hennepin County Housing Community Works and Transit in June 2030 – HUD Program. Secured by land and building at 7908-12 175,000 Beard Avenue North, Brooklyn Park. 175,000 No interest mortgage payable to Hennepin **County Housing Community Works and** Transit in December 2025 – HUD Program. Secured by land and building at 8230 13th Avenue South, Bloomington. 100,000 100,000

7.	Notes Payable (continued)	December 31, 2019		er 31,		
				2018		
		Current	Long-term	Current	Long-term	
		Portion	Portion	Portion	Portion	
	No interest mortgage payable to Hennepin County Housing Community Works and Transit in December 2025 – HUD Program. Secured by land and building at 2575 Brogger Circle, Golden Valley.	-	100,000	-	100,000	
	No interest mortgage payable to Hennepin County Housing Community Works and Transit in November 2028 – HUD Program. Secured by land and building at 4125-27 Jordan Avenue North, New Hope.	-	150,000	-	150,000	
	No interest mortgage payable to Hennepin County Housing Community Works and Transit in May 2033 – HUD Program. Secured by land and building at 7817-21 Vincent Avenue North, Brooklyn Park.	-	310,000	-	310,000	
	No interest mortgage payable to Hennepin County Housing Community Works and Transit in August 2035 – HUD Program. Secured by land and building at 5141-45 Williams Avenue South, Edina.	-	300,000	-	300,000	
	No interest mortgage payable to Minnesota Housing Finance Agency in May 2016 – HUD Program. Secured by land and building at 8230 13 th Avenue South, Bloomington.	-	26,000	-	26,000	
	No interest mortgage payable to Minnesota Housing Finance Agency in June 2025 – HUD Program. Secured by land and building at 4029 Utica Avenue, St. Louis Park.	-	74,800	-	74,800	
	No interest mortgage payable to Minnesota Housing Finance Agency upon resale – HUD Program. Secured by land and building at 6312-14 France Avenue South, Edina.	-	75,000	-	75,000	

7. Notes Pavable (continued)

Notes Payable (continued)	December 31,				
	20	2019		2018	
	Current	Long-term	Current	Long-term	
	Portion	Portion	Portion	Portion	
No interest mortgage payable to Minnesota Housing Finance Agency in July 2033 – HUD Program. Secured by land and building at 7908-12 Beard Avenue North, Brooklyn Park.	-	50,000	-	50,000	
No interest mortgage payable to Minnesota Housing Finance Agency in February 2020 – HUD Program. Secured by land and building at 4125-27 Jordan Avenue, New Hope.	75,000	-	-	75,000	
No interest mortgage payable to Minnesota Housing Finance Agency in February 2020 – HUD program. Secured by land and building at 1789-91 Randolph Avenue, St. Paul.	75,000	-	-	75,000	
No interest mortgage payable to Minnesota Housing Finance Agency in May 2020 – HUD program. Secured by land and building at 13016-20 County Rd. 5, Burnsville.	85,000	-	-	85,000	
No interest mortgage payable to Minnesota Housing Finance Agency in October 2037 – HUD Program. Secured by land and building at 5141-5145 Williams Avenue South, Edina.	-	400,000	-	400,000	
1% simple non-compounding interest mortgage payable to Housing and Redevelopment Authority in August 2026 – HUD Program. Secured by land and building at 2112 St. Clair Avenue, St. Paul.	-	144,559	-	144,559	

7. Notes Payable (continued)

Notes Payable (continued)	December 31,			
	20	2019		18
	Current Portion	Long-term Portion	Current Portion	Long-term Portion
No interest mortgage payable to New Hope Economic Development Authority, due in monthly installments of \$250 through September 2026. Interest payable at Prime +2% upon default. Secured by land and building at 3579-81 Independence Avenue, New Hope.	3,000	20,750	3,000	23,750
No interest mortgage payable to Northwest Community Revitalization Corp. and Hennepin County in September 2026. Secured by land and building at 3579-81 Independence Avenue, New Hope.	-	88,000	-	88,000
No interest mortgage payable to Dakota County Community Development Agency upon default before June 2016 – HUD program. Secured by land and building at 13016-20 County Rd. 5, Burnsville.	-	-	220,500	-
No interest loan payable to City of Edina, due on resale. Secured by land and building at 6312-14 France Avenue South, Edina.	-	33,250	-	33,250
No interest loan payable to Hennepin County 30 years from completion of the housing project. Secured by land and building at 6212-6214 France Avenue South, Edina.		<u>200,000</u> <u>\$ 3,168,391</u>	<u>-</u> <u>\$ 223,500</u>	<u>200,000</u> <u>\$ 3,406,391</u>

7. <u>Notes Payable (continued)</u>

Principal payments required are as follows:

Due in the Year Ending December 31,		
2020	\$	238,000
2021		3,000
2022		3,000
2023		113,000
2024		239,532
2025 and succeeding years		<u>2,809,859</u>
	<u>\$</u>	3,406,391

Tasks Unlimited maintains a \$1M line-of-credit with Wells Fargo Bank, due on demand which expires on January 1, 2021. Interest is due monthly at a prime rate plus 1.25% with a floor of 4.5%. The line-of-credit is secured by Tasks Unlimited's inventory, accounts receivable, and equipment.

Cash paid for interest was \$0 and \$0 for the years ended December 31, 2019 and 2018, respectively. The amount of in-kind loan interest from no interest or low interest loans at 5% was \$175,907 and \$212,195 for the years ended December 31, 2019 and 2018, respectively.

8. In-kind Contributions

Tasks Unlimited records in-kind contributions at fair market value at date of donation. In-kind contributions included the following as of:

	Dec	December 31,		
	2019	2018		
Interest	\$ 175,90	7 \$ 212,195		
Equipment	13,61	<u> </u>		
	<u>\$ 189,52</u>	<u>\$ 223,312</u>		

9. <u>Retirement Plan</u>

Tasks Unlimited maintains a retirement annuity plan for all employees meeting the eligibility requirements. Retirement expense was \$848,869 and \$798,835 for the years ended December 31, 2019 and 2018, respectively.

10. Net Assets with Donor Restrictions

Net assets with donor restrictions were as follows as of:

	Decen	December 31,		
	2019	2018		
Purpose Restriction:				
Capital Improvements	<u>\$</u>	<u>\$ 15,000</u>		